

**Table11(b): Top 20 Responsible Persons by Market Share (Scripts), year ending: Jun 11 - Section 85 only**

Rank	Manufacturer	Script Volume	Govt Cost (\$)	Total Cost (\$)	% of Total Scripts	Derived Ex-Manufacturer Sales (\$)
1	Alphapharm	19,620,274	260,342,310	356,682,790	10.43%	188,141,948
2	AstraZeneca	18,502,168	862,935,521	1,077,571,884	9.83%	807,462,787
3	Pfizer	17,387,592	945,755,504	1,145,333,803	9.24%	873,528,904
4	Aspen Pharma	12,788,770	204,783,460	269,834,264	6.80%	151,815,930
5	Sanofi-Aventis	11,064,638	451,830,134	527,706,068	5.88%	386,459,223
6	GlaxoSmithKline	6,823,253	305,221,204	379,856,681	3.63%	282,768,092
7	Alphapharm Medical	5,958,225	109,153,391	141,051,532	3.17%	84,004,220
8	Boehringer Ingelheim	5,846,844	212,997,454	245,974,140	3.11%	173,253,150
9	Sandoz	5,724,868	114,345,840	147,652,762	3.04%	90,705,343
10	Servier	5,021,793	90,589,302	116,166,685	2.67%	68,761,955
11	Apotex	4,841,072	98,884,268	125,887,543	2.57%	76,739,053
12	Merck Sharp & Dohme	4,772,567	249,682,082	298,064,442	2.54%	224,344,357
13	Fawns & McAllan	4,278,567	44,128,213	63,082,341	2.27%	28,896,002
14	Janssen-Cilag	4,042,146	263,907,421	309,751,707	2.15%	240,895,588
15	Wyeth	3,863,023	248,622,265	309,632,109	2.05%	246,775,820
16	Bristol-Myers Squibb	3,681,792	144,838,745	166,048,821	1.96%	119,884,110
17	GenRx	3,513,034	53,694,490	71,777,079	1.87%	39,898,101
18	Ascent	2,848,179	55,016,658	71,616,769	1.51%	43,100,255
19	GlaxoSmithKline Consumer	2,815,620	37,333,637	48,830,529	1.50%	25,056,094
20	Mundipharma	2,749,003	128,789,419	144,866,492	1.46%	98,260,364
	<b>Total Top 20</b>	<b>146,143,428</b>	<b>4,882,851,318</b>	<b>6,017,388,441</b>	<b>78%</b>	<b>4,250,751,297</b>
	<b>Others</b>	<b>41,998,827</b>	<b>2,454,526,006</b>	<b>2,743,771,741</b>	<b>22%</b>	<b>2,150,418,306</b>
	<b>Total</b>	<b>188,142,255</b>	<b>7,337,377,323</b>	<b>8,761,160,183</b>	<b>100%</b>	<b>6,401,169,602</b>

Note: Includes branded and unbranded scripts and Doctor's bag scripts. 'Others' contains scripts written for Extemporaneously-prepared items and where the manufacturer is unknown.

Total Cost includes cost to the patient and cost to the government