

Table11(a): Top 20 Responsible Persons by Total Cost, year ending: Jun 2012 - Section 85 only

Rank	Manufacturer	Script Volume	Govt Cost (\$)	Total Cost (\$)	Derived Ex-Manufacturer Sales (\$)
1	Pfizer	22,459,468	1,210,974,643	1,487,368,571	1,140,932,370
2	AstraZeneca	19,784,303	923,251,160	1,150,807,961	862,064,262
3	Novartis Pharmaceuticals	3,105,386	599,991,326	627,269,709	553,948,087
4	sanofi-aventis	13,680,953	525,934,355	617,173,678	447,319,800
5	Alphapharm	25,334,292	368,044,979	498,074,190	272,783,669
6	Merck Sharp & Dohme	8,188,736	389,549,961	466,212,776	348,331,394
7	GlaxoSmithKline	10,147,330	327,444,751	414,470,934	293,097,413
8	Janssen-Cilag	4,005,683	288,287,022	328,779,367	259,704,261
9	Apotex	14,002,491	247,521,482	325,231,423	190,851,707
10	Abbott	3,175,169	297,987,920	322,144,969	271,191,455
11	Eli Lilly	2,648,783	278,703,592	313,842,708	249,130,925
12	Aspen Pharmacare	15,318,823	225,512,099	305,158,009	167,719,836
13	Boehringer Ingelheim	6,207,752	224,475,635	261,650,451	184,498,489
14	Roche Products	1,520,398	176,266,813	188,560,768	140,157,556
15	Sandoz	6,962,807	143,202,162	186,149,655	114,257,566
16	Mundipharma	3,001,405	141,384,985	160,852,613	110,040,672
17	Bristol-Myers Squibb	3,229,350	129,254,619	148,197,349	107,789,758
18	Novo Nordisk Pharmaceuticals	927,029	132,039,732	140,847,142	116,443,925
19	Servier Laboratories	5,306,689	93,462,141	122,439,894	72,280,931
20	Bayer	1,253,579	97,689,036	109,002,129	88,441,342
	Others	24,612,703	720,200,213	872,081,949	586,512,395
	Total	194,873,129	7,541,178,625	9,046,316,245	6,577,497,815

Note: Includes branded and unbranded scripts and Doctor's bag scripts. 'Others' contains scripts written for Extemporaneously-prepared items and where the manufacturer is unknown.

Total Cost includes cost to the patient and cost to the government