

Table11(b): Top 20 Responsible Persons by Market Share (Scripts), year ending: Jun 12 - Section 85 only

Rank	Manufacturer	Script Volume	Govt Cost (\$)	Total Cost (\$)	% of Total Scripts	Derived Ex-Manufacturer Sales (\$)
1	Alphapharm	25,334,292	368,044,979	498,074,190	13.00%	272,783,669
2	Pfizer	22,459,468	1,210,974,643	1,487,368,571	11.53%	1,140,932,370
3	AstraZeneca	19,784,303	923,251,160	1,150,807,961	10.15%	862,064,262
4	Aspen Pharmacare	15,318,823	225,512,099	305,158,009	7.86%	167,719,836
5	Apotex	14,002,491	247,521,482	325,231,423	7.19%	190,851,707
6	sanofi-aventis	13,680,953	525,934,355	617,173,678	7.02%	447,319,800
7	GlaxoSmithKline	10,147,330	327,444,751	414,470,934	5.21%	293,097,413
8	Merck Sharp & Dohme	8,188,736	389,549,961	466,212,776	4.20%	348,331,394
9	Sandoz	6,962,807	143,202,162	186,149,655	3.57%	114,257,566
10	Boehringer Ingelheim	6,207,752	224,475,635	261,650,451	3.19%	184,498,489
11	Servier Laboratories	5,306,689	93,462,141	122,439,894	2.72%	72,280,931
12	Janssen-Cilag	4,005,683	288,287,022	328,779,367	2.06%	259,704,261
13	Fawns and McAllan	3,890,676	39,774,228	57,452,890	2.00%	26,316,992
14	Ascent Pharma	3,636,778	70,959,206	92,976,248	1.87%	56,557,190
15	Bristol-Myers Squibb	3,229,350	129,254,619	148,197,349	1.66%	107,789,758
16	Abbott	3,175,169	297,987,920	322,144,969	1.63%	271,191,455
17	Novartis Pharmaceuticals	3,105,386	599,991,326	627,269,709	1.59%	553,948,087
18	Mundipharma	3,001,405	141,384,985	160,852,613	1.54%	110,040,672
19	Eli Lilly	2,648,783	278,703,592	313,842,708	1.36%	249,130,925
20	Allergan	1,794,195	31,801,723	41,202,528	0.92%	24,323,744
	Total Top 20	175,881,069	6,557,517,989	7,927,455,922	90%	5,753,140,524
	Others	18,992,060	983,660,636	1,118,860,323	10%	824,357,291
	Total	194,873,129	7,541,178,625	9,046,316,245	100%	6,577,497,815

Note: Includes branded and unbranded scripts and Doctor's bag scripts. 'Others' contains scripts written for Extemporaneously-prepared items and where the manufacturer is unknown.

Total Cost includes cost to the patient and cost to the government