

**Table11(b): Top 20 Responsible Persons by Market Share (Scripts), year ending: Jun 13 - Section 85 only**

Rank	Manufacturer	Script Volume	Govt Cost (\$)	Total Cost (\$)	% of Total Scripts	Derived Ex-Manufacturer Sales (\$)
1	Alphapharm	26,386,989	380,488,176	523,616,739	13.37%	287,501,642
2	AstraZeneca	20,637,440	808,768,556	1,050,044,254	10.46%	767,580,716
3	Apotex	17,804,504	336,545,498	443,292,969	9.02%	268,340,439
4	Pfizer	16,910,282	822,684,155	1,020,415,192	8.57%	775,327,860
5	Aspen Pharmacare	16,482,169	233,124,638	320,157,311	8.35%	173,045,952
6	sanofi-aventis	13,192,679	454,251,090	540,674,197	6.69%	386,014,103
7	GlaxoSmithKline	10,376,256	319,313,478	405,243,776	5.26%	283,687,999
8	Merck Sharp & Dohme	8,153,799	379,602,131	455,905,079	4.13%	338,965,443
9	Sandoz	7,999,114	155,461,522	205,083,722	4.05%	125,969,408
10	Boehringer Ingelheim	6,463,268	223,992,399	264,086,527	3.28%	184,999,162
11	Servier Laboratories	5,291,860	88,514,184	119,444,539	2.68%	69,562,916
12	Ascent Pharma	4,025,989	79,872,017	105,600,979	2.04%	65,113,610
13	Fawns and McAllan	3,882,065	36,773,972	53,949,343	1.97%	23,189,334
14	Janssen-Cilag	3,443,257	288,911,754	315,321,919	1.75%	253,457,020
15	AbbVie *	3,405,226	337,851,984	364,908,934	1.73%	308,558,513
16	Mundipharma	3,349,561	156,081,569	178,304,226	1.70%	121,806,000
17	Novartis Pharmaceuticals	2,910,387	639,771,764	665,428,017	1.48%	590,870,741
18	Bristol-Myers Squibb	2,497,839	132,639,935	147,076,052	1.27%	113,399,242
19	Eli Lilly	2,336,903	191,325,906	225,376,627	1.18%	177,825,299
20	Alcon Laboratories	2,178,177	32,362,944	43,157,203	1.10%	23,677,849
	Total Top 20	177,727,764	6,098,337,673	7,447,087,604	90.08%	5,338,893,248
	Others	19,577,618	985,908,336	1,132,550,501	9.92%	863,456,278
	Total	197,305,382	7,084,246,009	8,579,638,105	100.00%	6,202,349,526

Note: Includes branded and unbranded scripts and Doctor's bag scripts. 'Others' contains scripts written for Extemporaneously-prepared items and where the manufacturer is unknown.

Total Cost includes cost to the patient and cost to the government

\* Includes Abbott Australasia.