

**Table14(b): Top 20 Responsible Persons by Market Share (Scripts), year ending: Jun 14 - Section 85 only**

Rank	Manufacturer	Script Volume	Govt Cost (\$)	Total Cost (\$)	% of Total Scripts	Derived Ex-Manufacturer Sales (\$)
1	Alphapharm	28,231,376	390,098,815	546,457,280	13.46%	293,783,190
2	Apotex	25,164,655	453,398,182	611,226,583	11.99%	356,765,178
3	Aspen Pharmacare	19,296,122	278,760,582	385,790,646	9.20%	210,146,905
4	AstraZeneca	17,618,547	679,523,749	864,486,573	8.40%	626,953,460
5	Pfizer	16,434,424	738,679,704	917,738,471	7.83%	689,846,760
6	sanofi-aventis	12,654,740	438,104,638	518,669,175	6.03%	371,033,510
7	Sandoz	10,136,468	189,462,967	254,662,175	4.83%	152,201,150
8	GlaxoSmithKline	9,879,505	308,593,442	389,101,412	4.71%	274,664,424
9	Merck Sharp & Dohme	8,599,944	400,170,812	482,920,213	4.10%	358,741,648
10	Boehringer Ingelheim	7,177,678	252,796,974	298,045,574	3.42%	209,308,705
11	Servier Laboratories	5,527,226	88,408,622	122,755,440	2.63%	70,415,763
12	Ascent Pharma	4,677,692	93,717,545	124,324,189	2.23%	76,539,666
13	Fawns and McAllan	4,425,149	41,679,989	61,973,453	2.11%	26,428,089
14	Mundipharma	3,830,531	176,212,937	201,674,320	1.83%	137,073,711
15	AbbVie *	3,646,092	391,900,934	422,127,696	1.74%	359,098,444
16	Novartis Pharmaceuticals	3,134,106	551,132,269	579,272,411	1.49%	507,289,972
17	Janssen-Cilag	2,940,663	323,189,951	346,932,846	1.40%	289,967,243
18	Alcon Laboratories	2,365,778	36,275,064	48,530,801	1.13%	26,869,151
19	Allergan	1,950,688	36,175,162	46,917,290	0.93%	27,870,875
20	Eli Lilly	1,769,755	134,630,306	158,786,627	0.84%	124,317,158
	Total Top 20	189,461,139	6,002,912,642	7,382,393,174	90.30%	5,189,315,001
	Others	20,354,864	1,305,647,727	1,471,221,935	9.70%	1,156,200,097
	Total	209,816,003	7,308,560,369	8,853,615,109	100.00%	6,345,515,097

Note: Includes branded and unbranded scripts and Doctor's bag scripts. 'Others' contains scripts written for Extemporaneously-prepared items and where the manufacturer is unknown.

Total Cost includes cost to the patient and cost to the government

\* Includes Abbott Australasia.