

Table15(b): Top 20 Responsible Persons by Market Share (Scripts), year ending: Jun 15 - Section 85 only

Rank	Manufacturer	Script Volume	Govt Cost (\$)	Total Cost (\$)	% of Total Scripts	Derived Ex-Manufacturer Sales (\$)
1	Alphapharm	30,207,592	355,313,024	518,832,527	14.29%	255,726,083
2	Apotex	27,565,683	371,357,296	527,624,560	13.04%	279,281,564
3	Aspen Pharmacare	19,275,168	227,753,120	331,055,208	9.12%	161,700,692
4	Pfizer	15,402,669	655,062,383	806,528,047	7.28%	602,241,863
5	AstraZeneca	15,207,259	559,921,958	710,446,412	7.19%	509,534,484
6	sanofi-aventis	11,563,580	385,861,422	458,473,149	5.47%	327,275,694
7	Sandoz	10,818,362	147,929,275	211,484,689	5.12%	113,358,871
8	GlaxoSmithKline	9,774,461	337,086,835	417,063,911	4.62%	301,475,899
9	Merck Sharp & Dohme	8,576,609	373,770,953	458,493,830	4.06%	337,573,885
10	Boehringer Ingelheim	6,628,607	237,316,062	280,574,880	3.13%	197,425,524
11	Servier Laboratories	5,355,071	80,500,628	115,075,257	2.53%	64,376,048
12	Fawns and McAllan	4,528,518	44,639,690	65,862,629	2.14%	28,614,563
13	Mundipharma	4,077,517	180,389,310	207,408,643	1.93%	139,457,035
14	Ascent Pharma	3,782,532	62,512,624	85,339,517	1.79%	49,050,734
15	Novartis Pharmaceuticals	3,343,104	607,250,275	637,129,769	1.58%	560,592,891
16	Janssen-Cilag	2,653,833	340,402,179	362,020,073	1.26%	308,904,315
17	Alcon Laboratories	2,391,419	38,064,122	50,495,047	1.13%	28,073,660
18	Bayer	2,351,144	339,281,808	364,798,202	1.11%	309,487,578
19	Abbott	2,155,656	57,276,478	72,083,451	1.02%	47,788,025
20	Ranbaxy	2,051,547	41,708,964	55,829,325	0.97%	34,306,230
	Total Top 20	187,710,331	5,443,398,405	6,736,619,124	88.77%	4,656,245,637
	Others	23,737,914	1,640,305,022	1,831,732,068	11.23%	1,462,997,693
	Total	211,448,245	7,083,703,427	8,568,351,193	100.00%	6,119,243,330

Note: Includes branded and unbranded scripts and Doctor's bag scripts. 'Others' contains scripts written for Extemporaneously-prepared items and where the manufacturer is unknown.

Total Cost includes cost to the patient and cost to the government

* Includes Abbott Australasia.